

1.Date:

D	D	M	M	Y	Y	Y	Y
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## Application for a Pre-shipment Buyer Loan

To: HSBC Bank Malaysia Berhad

### For Bank Use Only

Loan No.

Due Date

D	D	M	M	Y	Y	Y	Y
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### 2. Instruction (Application)

This is an application for the trade service(s) specified below. Please select the trade service(s) you require, complete the required information and provide any instructions related to the trade service(s).

- ☐ New Application for Pre-shipment Buyer Loan  
(in proceeding, we acknowledge and agree that notwithstanding the loan amount requested below, the amount of the Pre-shipment Buyer Loan shall not exceed a percentage (as approved by the Bank) of the advance payment required to be paid to the supplier.)
- ☐ Extension to existing Post-shipment Buyer Loan (Ref No. )

### 3.1 Borrower Name (the Customer)

### 3.2 Name of Contact Person

### 3.3 Borrower Tel/Email

### 3.4 Import Account Number (if known)

### 4.1 Loan Currency

### 4.2 Loan Amount

### 4.3 Remittance Currency

### 4.4 Remittance Amount

### 4.5 For the difference in the Remittance and Loan Amount

- ☐ Debit from account number   
for amount

### 4.6 Advance Currency (if different from Remittance Currency)

- ☐ Other Instructions

### 4.7 Advance Amount (if different from Remittance Amount)

### 4.8 Payment Value Date

D	D	M	M	Y	Y	Y	Y
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### 4.9 Loan Tenor

days

### 4.10 Extension for (as applicable)

days

### 5. Reference Number / Date (as applicable)

of pro-forma invoice / Invoice / Accepted Purchase Order / Sales Contract (stipulating the advance payment terms)

### Payment Instruction for the Buyer Loan

### 6.1 Proceeds Disposal

- ☐ Direct payment to Supplier / Counterparty
- ☐ Other Instructions (please specify)

### 6.4 Supplier's Bank Name and Address

### 6.2 Supplier's Account No.

### 6.5 Supplier's Bank SWIFT (if known)

### 6.3 Supplier's Name and Address

### 6.6 Supplier's Bank's Correspondent Bank Name and Address

### 6.8 Remittance Charges Instruction

- ☐ Applicant (Buyer) ☐ Beneficiary (Supplier) ☐ Shared

### 6.7 Supplier's Bank's Correspondent Bank SWIFT (if known)

**7. Goods / Services / Utility Description**

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**8. Exchange Rate**

<input type="checkbox"/> Convert at spot rate
<input type="checkbox"/> Under forward contract number
<input type="text"/>
<input type="checkbox"/> Exchange rate agreed with Treasury
<input type="text"/>
Date <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>
Dealer Name
<input type="text"/>

**9. Charges**

For all the relevant charges and interest

<input type="checkbox"/> Deduct from loan proceeds
<input type="checkbox"/> Debit borrower account number
<input type="text"/>

**10. At Maturity**

<input type="checkbox"/> Debit Account No.	<input type="text"/>	For the principal amount of the loan, accrued interest and other relevant charges <i>(as applicable)</i>
<input type="checkbox"/> To convert the Pre-shipment Buyer's Loan to a Post-shipment Buyer Loan for	<input type="text"/>	days (and upon the presentation of such required by the Bank and the Bank's agreement at its sole discretion to agree to such conversion, the outstanding under the Pre-shipment Buyer Loan shall constitute an outstanding Post-shipment Buyer Loan).
<input type="checkbox"/> To finance an additional amount of	<input type="text"/>	in
	<input type="text"/>	(currency)
under the purchase order / invoice specified in this application, for <input type="text"/> days (and upon presentation of such documents required by the Bank's agreement at its sole discretion to agree to such financing request, such financing shall constitute a request for a Post-shipment Buyer Loan).		
<input type="checkbox"/> Other Instructions <i>(please specify)</i>		

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We refer to HSBC's Standard Trade Terms (as amended from time to time) which can be accessed, read and printed by visiting [www.gbm.hsbc.com/gtrfstt](http://www.gbm.hsbc.com/gtrfstt) or alternatively the Customer can request a copy from its Relationship Manager (the Standard Trade Terms).

This application incorporates and is subject to the Standard Trade Terms as though they were set out in full in this application, and together they form an important agreement.

By signing this application the Customer:

- irrevocably requests HSBC to provide the above trade service(s) in accordance with the instructions in this form;
- confirms that it has read and understood the Standard Trade Terms and agrees that this application incorporates the Standard Trade Terms and that the Standard Trade Terms apply to the above trade service(s).

Signed for and on behalf of the Customer:

**Authorised Signatories and Company Chop**