

## Application for a New Seller Loan (Pre-shipment / Post-shipment) or Amendment to an Existing Seller Loan (Pre-shipment / Post-shipment)

To : ☐ HSBC Bank Malaysia Berhad  
☐ The Hongkong and Shanghai Banking Corporation Limited Offshore Banking Unit Labuan

For Bank Use Only																			
Loan No.	<input style="width: 95%;" type="text"/>	Due Date	<input style="width: 95%;" type="text"/>																
<b>Instruction (Application)*</b> This is an application for the trade service(s) specified below. Please select the trade service(s) you require, complete the required information and provide any instructions related to the trade service(s).																			
<div style="display: flex; justify-content: space-between;"> <div style="width: 48%;"> <input type="checkbox"/> <b>2.1 Application for Pre-shipment Seller Loan</b>  <input type="checkbox"/> Under an Export Documentary Credit (DC)                (DC No. <input style="width: 150px;" type="text"/>)  <input type="checkbox"/> Not Under an Export DC             </div> <div style="width: 48%;"> <input type="checkbox"/> <b>2.2 Application for Post-shipment Seller Loan</b>  <input type="checkbox"/> New application for Post-shipment Seller Loan  <input type="checkbox"/> Settlement of Pre-shipment Seller Loan                (Loan ref No. <input style="width: 150px;" type="text"/>)             </div> </div>																			
<input type="checkbox"/> <b>2.3 Amendment to an existing Seller Loan</b> (Loan Ref No. <input style="width: 150px;" type="text"/> )																			
<b>3.1 Borrower Name and Address* (the Customer)</b> <div style="border: 1px solid black; padding: 2px; margin-bottom: 2px;"><i>Name</i></div> <div style="border: 1px solid black; padding: 2px; margin-bottom: 2px;"><i>Address1</i></div> <div style="border: 1px solid black; padding: 2px; margin-bottom: 2px;"><i>Address2</i></div> <div style="border: 1px solid black; padding: 2px; margin-bottom: 2px;"><i>Address3</i></div> <div style="border: 1px solid black; padding: 2px;"><i>Country / region</i></div>		<b>3.2 Name of Contact Person*</b> <div style="border: 1px solid black; height: 20px; width: 100%;"></div>																	
<b>4.1 Loan Currency*</b> <div style="border: 1px solid black; height: 20px; width: 100%;"></div>		<b>3.3 Borrower Tel/Email*</b> <div style="border: 1px solid black; height: 20px; width: 100%;"></div>																	
<b>4.2 Loan Amount*</b> <div style="border: 1px solid black; height: 20px; width: 100%;"></div>		<b>3.4 Export Trade ID/Account Number*</b> <div style="border: 1px solid black; height: 20px; width: 100%;"></div>																	
<b>5.1 Loan Start Date* (payment value date)</b> <table border="1" style="display: inline-table; vertical-align: middle;"><tr><td>D</td><td>D</td><td>M</td><td>M</td><td>Y</td><td>Y</td><td>Y</td><td>Y</td></tr></table>				D	D	M	M	Y	Y	Y	Y								
D	D	M	M	Y	Y	Y	Y												
<b>5.2 Loan Tenor</b> <div style="border: 1px solid black; width: 50px; display: inline-block;"></div> Days		<b>5.3 Extension for</b> <div style="border: 1px solid black; width: 50px; display: inline-block;"></div> Days																	
<b>6.1 Purchase Order/ Pro-forma / Sales Contract / Invoice No.*</b> <div style="border: 1px solid black; height: 20px; width: 100%;"></div>																			
<input type="checkbox"/> As attached																			
<b>6.2 Buyer Details</b> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 5%;"></th> <th style="width: 35%;">Buyer Name</th> <th style="width: 35%;">Buyer City</th> <th style="width: 25%;">Buyer Country / Region</th> </tr> </thead> <tbody> <tr><td>1.</td><td></td><td></td><td></td></tr> <tr><td>2.</td><td></td><td></td><td></td></tr> <tr><td>3.</td><td></td><td></td><td></td></tr> </tbody> </table>					Buyer Name	Buyer City	Buyer Country / Region	1.				2.				3.			
	Buyer Name	Buyer City	Buyer Country / Region																
1.																			
2.																			
3.																			
<b>Payment Instruction for the Seller Loan</b>																			
<b>7. Proceeds Disposal*</b>																			
<input type="checkbox"/> Credit to Customer HSBC account No. <div style="border: 1px solid black; height: 20px; width: 100%;"></div>		<input type="checkbox"/> Credit to Customer account with another bank Account No. <div style="border: 1px solid black; height: 20px; width: 100%;"></div>																	
<input type="checkbox"/> Current <input type="checkbox"/> Savings    Currency <div style="border: 1px solid black; width: 50px; display: inline-block;"></div>		<div style="border: 1px solid black; height: 20px; width: 100%;"></div> Customer's Bank SWIFT Code																	
		<div style="border: 1px solid black; height: 20px; width: 100%;"></div> Customer's Bank Name and Address																	
		<div style="border: 1px solid black; height: 50px; width: 100%;"></div>																	
Local Payment <input type="checkbox"/> Yes <input type="checkbox"/> No																			

**8. Interest and Charges** For all relevant charges and interest:
☐ Deduct Charges from loan proceeds ☐ Debit Charges and Interest from Customer account
for Interest: Debit from Customer HSBC account No. ☐ Current☐ SavingsCurrency 

for Charges: Charges are collected upfront unless specified in Other Instructions Section 12

☐ Same as interest account No.☐ Debit from Customer HSBC account No. ☐ Current☐ SavingsCurrency **9. ☐ Goods / ☐ Services** (provide description below) \*
**10. Exchange Rate** (as applicable) Use the foreign exchange rate(s) provided below for loan amount conversion.
☐ HSBC spot rate in full amount ☐ Under Forward Contract / Deal Number (see table)

Forward Contract Number/Deal Reference Number	Exchange rate agreed with Treasury	Currency	Amount to be utilised
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

**11. At Maturity**
☐ Debit Customer HSBC account No.  for repayment of the principal.
☐ Current☐ SavingsCurrency 
☐ Grant a Post-shipment Seller Loan with tenor of  days under the Export Account No. 
**12. Other Instructions** (if any)
**13. Sustainable Information**13.1 Does this transaction relate to a sustainable facility 13.2 Please indicate the sustainable facility type to be used 

We refer to HSBC's Standard Trade Terms (as amended from time to time) which can be accessed, read and printed by the Customer at/from [www.gbm.hsbc.com/en-gb/standard-trade-terms](http://www.gbm.hsbc.com/en-gb/standard-trade-terms) or alternatively the Customer can request a copy from its Relationship Manager (the Standard Trade Terms). This application incorporates and is subject to the Standard Trade Terms as though they were set out in full in this application, and together they form an important agreement. By signing this application the Customer:

- irrevocably requests HSBC to provide the above trade service(s) in accordance with the instructions in this form; and
- confirms that it has read and understood the Standard Trade Terms and agrees that this application incorporates the Standard Trade Terms and that the Standard Trade Terms applies to the above requested trade service(s).

Signed for and on behalf of the Customer:

**Authorised Signatories and Company Chop** (if applicable)